

Intern, Ortho Sales & Operations

If you're passionate about being front and center with the latest medical technology, we want you on our team. Join Stryker and help us make healthcare better.

What We Offer

- A culture driven to achieve our mission and deliver remarkable results
- Coworkers committed to collaboration and winning the right way
- Quality products that improve the lives of our customers and patients
- Ability to discover your strengths, follow your passion and own your future career

What you need

- Currently working on completion of Bachelor's degree in related field or equivalent; we will only consider students who plan to be enrolled in a degree-seeking program after the summer
- Cumulative 3.0 GPA or above; must be the case at the date of hire and also will be verified during background check in the spring
- Must be permanent resident of the U.S. or U.S. citizen
- Excellent written and verbal communication skills
- Strong organizational, problem-solving, and analytical skills; able to manage priorities and workflow
- Versatility, flexibility, and a willingness to work within constantly changing priorities with enthusiasm
- Ability to exercise independent judgment
- Proficient on basic computer programs: Microsoft Excel, Word, PowerPoint
- Proven leadership and business acumen skills
- Proven ability to handle multiple projects and meet deadlines
- Strong interpersonal skills

What you will do

- Shadow Sales Associates, Sales Representatives, and Operations Team Members to gain insight into all aspects of the branch; Attend and/or prepare a sales presentation
- Prepare a project segment that develops a target account list and or development of a marketing potential or strategy
- Learn selling skills, processes, and instrument use techniques by coaching/mentoring support from Sales Representatives, Sales Associates and Sales Managers
- Shadow and assist Team Member Drivers with the delivery of kits to and from account
- Assist Team Members in warehouse in assembling and breaking down instrument kits, preparing products for surgery, etc.
- Interact with various teams concerning the products
- Assist Sales and Field Operations Teams with special projects as assigned

Together with our customers, we are driven to make healthcare better.

Stryker is an exceptional company with exceptional people who deliver exceptional results. We have differentiated ourselves by responding in innovative ways to the needs of our global customers and patients. We have created a work environment that attracts talented, driven people who love to win and to serve others. We hold ourselves accountable to reach or exceed our goals and to continually improve everything we do. These attributes are shared by the employees that make up Stryker. They are the things that bring us together. They are the foundation of all we do. And they are the enablers of both our past and future success.

Stryker is a leader in the worldwide orthopaedic market and is one of the world's largest medical device companies. Stryker delivers results through a wide range of capabilities including joint replacements, trauma, spine and micro implant systems, orthobiologics, powered surgical instruments, surgical navigation systems, endoscopic products as well as patient handling and emergency medical equipment.

All qualified applicants will receive consideration for employment without regard to race, ethnicity, color, religion, sex, gender identity, sexual orientation, national origin, disability, or protected veteran status. Stryker is an EO employer – M/F/Veteran/Disability