



Business Development Intern

Large enough to finance the globe, small enough to personally support your business. We believe in sweat equity, and understand when opportunity knocks, it is best to open the door. We are beside our partners and customers every step of the way, providing lending solutions – so every hurdle can be overcome, and every opportunity can be seized. PEAC Solutions is a private company backed by HPS Investment Partners, a leading global investment firm, providing equipment financing, working capital, and inventory financing lending solutions to keep businesses thriving. We are the world's largest independent equipment leasing company, and as we continue to expand our global footprint and market share, we are looking for individuals who want to be a part of this successful journey.

We are looking for a **Business Development Intern** for each of our four verticals (Healthcare, Construction Transportation & Industrial, Working Capital and Office Equipment) to support the sales and business development teams in identifying new opportunities, building relationships, and helping to drive the growth of PEAC's business. This individual will gain hands-on experience in prospecting, researching, and learning sales techniques that are critical to success in the equipment leasing and financial services industry.

Essential Functions:

- Assist in identifying and researching potential business opportunities and leads
- Help prepare presentations and sales materials for meetings with prospective clients
- Support the sales team in nurturing client relationships with administrative assistance as needed
- Maintain and update the CRM system with client and prospect information
- Conduct market research and analysis to identify trends and opportunities
- Participate in sales meetings and assist with follow-up activities
- Collaborate with cross-functional teams to ensure alignment on strategies and goals

Qualifications:

- Currently pursuing a degree in Business, Marketing, Finance, or a related field
- Strong interest in sales and business development within the financial services industry
- Excellent communication and interpersonal skills
- Ability to work independently and as part of a team
- Strong organizational skills and attention to detail
- Proficiency in Microsoft Office Suite (Excel, PowerPoint, Word)
- Experience with CRM systems is a plus
- Prior internship or work experience in sales or business development is preferred

PEAC Solutions is an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, ethnicity, disability, religion, national origin, gender, gender identity, gender expression, marital status, sexual orientation, age, protected veteran status, or any other characteristic protected by federal, state, or local laws. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.