

Tom James Company – Outside Sales Professional role

About Us

Tom James is the world's leading professional image consulting business. Our customers come to us for our custom fit, convenience, selection and expertise. Our product is clothing, but our passion is developing sales professionals to achieve extraordinary results. We are an employee-owned, privately held clothing company with 100 locations and 16 subsidiaries in the specialty retail industry. Our '*we come to you*' model has earned the trust of the world's leading professionals in markets throughout the world.

What We Do

Our clients are highly successful, busy professionals, and we help them look better and feel more comfortable in their clothing, whatever the setting. You don't need to be a fashion expert to do what we do, but you DO need to be passionate about listening to and serving your customers! We can teach the rest from our 55 years of experience building wardrobes for men and women.

We network and prospect for great potential clients, and we use the phone, email, social media and other communication tools to connect and share our service with them. When we do our job right by taking care of our clients, they work with us season after season as we help them stay current, updated and fresh for whatever comes their way.

The Opportunity

Build an incredible income by developing a clientele of successful professionals in your market. Our opportunity is unmatched, with average first year income of \$63,000, Top rookies consistently earn over \$100,000, and a company-wide average income of \$114,000. We're a company with 55 years of experience - we know the habits, dialogues and methods to take you anywhere you want to go; just bring the goals and hustle.

How? Historically, getting to 200 loyal clients yields a six-figure income. We'll show you how to build it. We support you with guaranteed Training Pay for your 1st two years, while you develop your clientele, and we offer a world-class, company-paid comprehensive training that extends well beyond orientation. Where we really differentiate ourselves is our uncapped commission opportunity starting your very first selling month. If you're ready to build something significant, and you have character, work ethic, ambition and integrity, we're ready for you.

Our opportunity consists of 4 key components—Sales, Leadership, Net Worth Building and Personal Growth. In addition, we have incentive trips, monthly bonus opportunities, employee discounts and clothing allowance programs on our products and a fun, performance-driven, uplifting culture.

- **Benefits:** We remain committed to providing comprehensive benefits including major medical health insurance, dental, clothing allowance and discounts, and much, much more. We're looking for people who want to build for the long-term, and our benefits package is built to offer peace of mind through all of life's ups and downs.

www.tomjamescareers.com